The traffic safety culture paradigm

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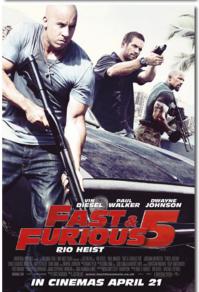


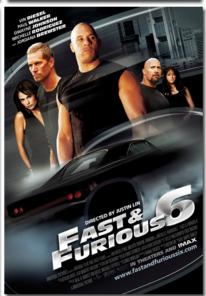
















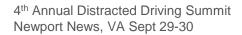
"It is difficult to expect that people will change their behavior easily when many forces in the social environment conspire against such change."

[Source: Syme & Belfour, 1998]















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Values:



Beliefs:



Attitudes:



Norms:



Image:

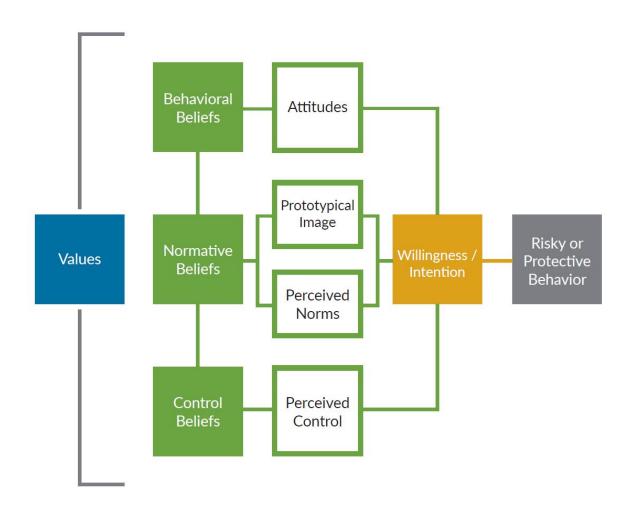


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Control (PBC):











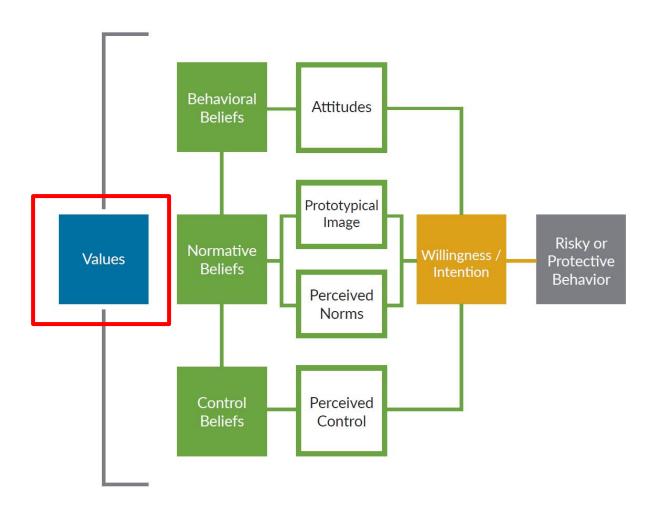
"The values and beliefs shared among groups of road users and stakeholders that influence their decisions to behave or act in ways that affect traffic safety."

[Source: Draft, NCHRP 17-69]





Leverage the positive











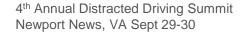
Take Care of Family

Still be around

Survive Crash

Value Ladder

Buckle Up







"Your world could end at the push of a button."

"Can you live knowing you took a life?"

Peace of Mind

Creates guilt and shame because

preventable / know better

Causes accidents that can injury or take a life

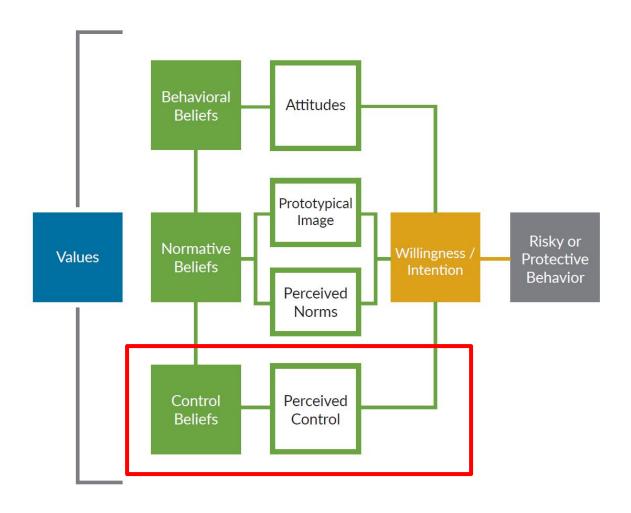
Value Ladder

Texting

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Teach the positive

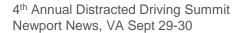






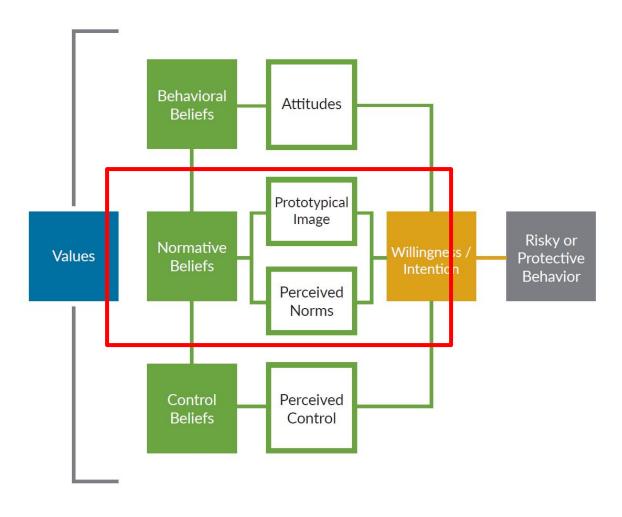


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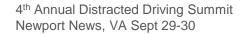
Show the positive





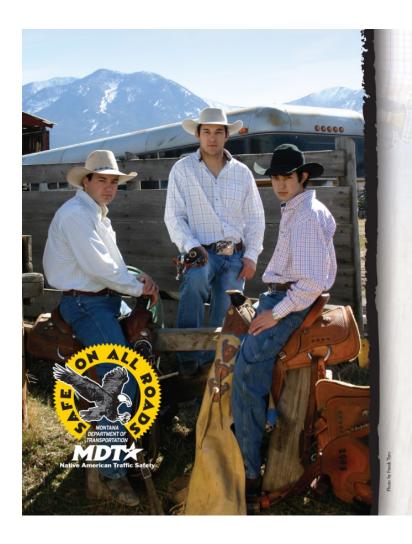






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(BUCKLE UP BOYS)

Levi, Billy and Rusty Hendrickson of Arlee Rodeo champions - Seat belt users

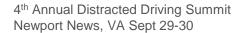


"We count on the buckle. So should you."



BUCKLE UP IN YOUR TRUCK.

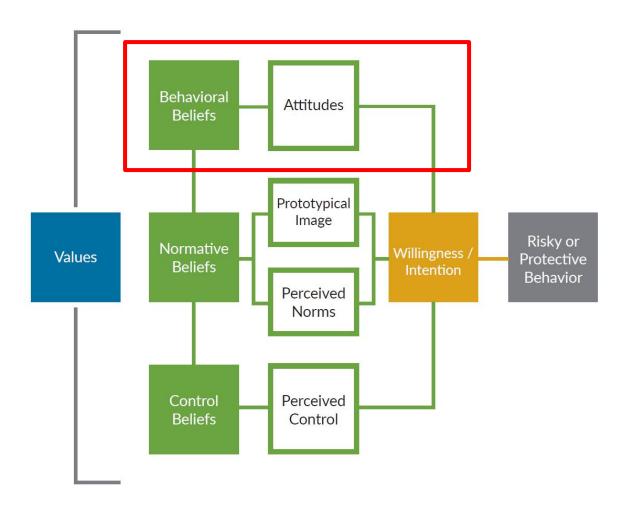
Pickup trucks are twice as likely to roll over as a car. A seat belt increases your chances of survival in a rollover by up to 80%.





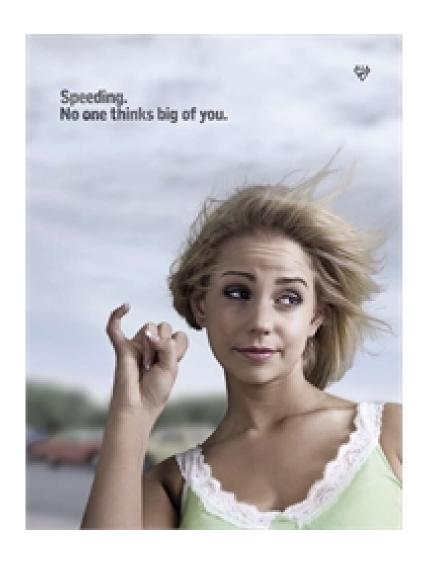


Reveal the truth

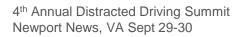




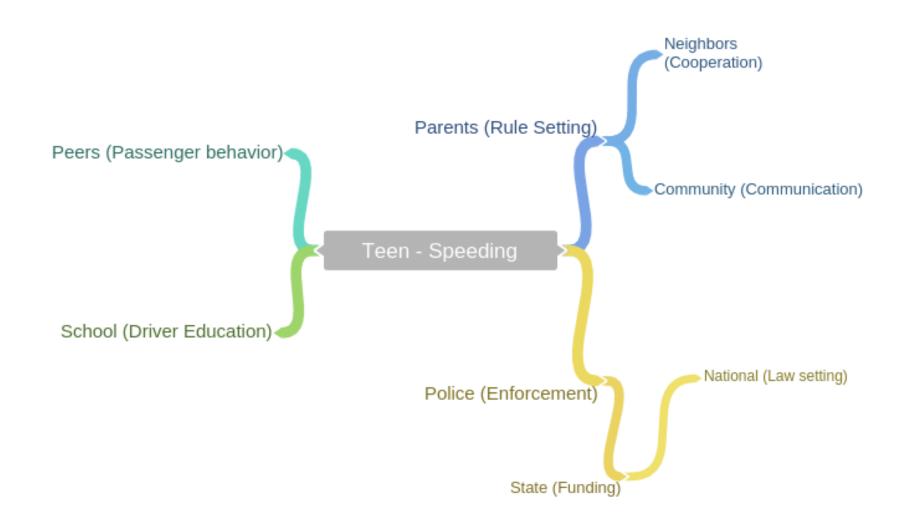


















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